

University of Pittsburgh

Joseph M. Katz Graduate School of Business



2114 (Spring 2011) BIND 2526 (Course Numbers 14961;14962) Business Process Redesign Folke Kafka, Ph.D Professor of Business Administration



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Course Objectives

The general objective of this course is to make participants more effective managers (we all are process re-designers in one way or another). Specific objectives include:

- Present the methodology for process problem diagnostics and business process redesign implementation.
- Facilitate the execution of business process redesign projects in organizations.
- Show the relationship between business process redesign, organizational transformation efforts and strategic management.
- Explain the organization and management of business process redesign tasks.
- Warn against common mistakes and obstacles in business process redesign projects.

Course Contents

After a brief introduction and presentation of basic concepts, the course explains the tools and techniques



for business process redesign. Next, the course covers process diagnostics and the identification of critical process problems. Then, the course covers business process redesign implementation, and the organization of business process

redesign teams. Later, cases and experiences in different types of firms are presented. The course ends with the analysis of political factors affecting redesign efforts. The course is structured as a "how-to manual" to facilitate the application of key concepts.

Optional Books



No text is required in this course. All the required material for the course is available at the bookstore for a nominal price. Participants also receive a free CD with all course material. Optional books are

included in the bibliography found in the course material and in the CD. Sorry, no material can be found online (for various reasons).

Methodology

Multimedia techniques support all presentations to reduce note-taking and optimize allotted time. Personal note-taking is minimized as participants use copies of all slides shown in class, allowing participants to focus on key ideas. Many brief cases, examples, exercises and illustrations complement conceptual



slides. The course rewards clear thinking and relies heavily on logical reasoning, creativity, and problem solving abilities. The course is highly interactive, dense and intensive. Given the density and intensity

of the course, participants should attend all sessions. It is difficult to make up for missed sessions. *Mind presence* is crucial, and participation is strongly encouraged.

Evaluation

 The final grade is based on three short multiple choice "open book" tests, based on the material covered in the lectures, class discussion, readings, and



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assignments (problem sets). Thus there is no "midterm" or "final" exam in the course. Each test covers *all* previous material. Given the experience-based nature of the course, participants must also solve as many of the approximately short problems (included in 3 problem sets) as possible. Sets include solutions. Solving as many problems as possible is essential for course success and attainment of objectives.

• For additional credit, participants may present an *(optional)* short and concise "final project" describing the redesign of a process. The specifications for the optional project are described in the course packet. The project will enhance or maintain the final grade as determined by the accumulated score obtained in tests.

Schedule		
Wk#	Торіс	Ex
1	Introduction. BPR concepts.	
2	Basic concepts. BPR tools and techniques	
3	Process diagnostics.	#1
4	BPR implementation.	
5	BPR implementation. Cases.	#2
6	Organizational and political factors in BPR.	
7		#3

(Note: Topics for each session are approximate, depending on questions by participants and class discussion.)

If you have a disability, contact Disability Resources and Services, 216 William Pitt Union, 412.648.7890, 412.383.7355.

Detailed Contents

Introduction Section 1 Business Process Redesign Concepts General Framework and its Implications for BPR Impact of BPR on the Organization Critical Elements in Organizational Structure BPR and Organization-Environment Interaction Impact of BPR on Costs and Revenues The "Product Concept" and the Outcome of a Process The Customer's Process ("Transformation Function") The Strategic Process and BPR Types of Processes Characteristics of Critical Processes Process Dimensions Risk Management in Business Process Redesign Process Elements Incentives Rules and Procedures The Cost of a Process Activity Costs of a Process The Cost of Quality in a Process The Opportunity Cost of a Process Basic Activity Redesigns Production Modes Cost Structure and Production Modes Impact of Information Technology on BPR

Section 2

BPR Tools and Techniques

Business Net Map Activity Chart Activity-Responsibility Chart Process Flow Chart Layout Flow Chart Quality Function Deployment Process Change Matrix Individual Relationship Chart Cause-Effect Diagram Statistical Charts BPR Techniques

Section 3

Process Diagnosis and Redesign Implementation **Components of Process Diagnosis** The "Business Map" and Process Diagnosis The Organization and the Business Map **Demand Chain Process** Internal Process Supply Chain Process **Consequences of Process Problems BPR** Organization Key Tasks When Redesigning Processes Types of Control Criteria for Selecting BPR Projects Key Points to Consider in BPR Project Evaluation **BPR** Teams **Process Testing** Strategic Management of Critical Processes Cases Section 4

Organizational and Political Factors in BPR BPR as an Organizational Transformation Effort Distributive Effects in Process Redesign The Promotion of BPR Projects